

# IET, Inc.

## Capability Statement

### Company Overview

IET, Inc. is a small business with over 20 years experience in project management and process study and improvement in a wide range of industries including service industries, manufacturing and healthcare.

### Company Facts

- ▶ Established in 1989
- ▶ Annual Revenue: \$4,250,000
- ▶ Employees: 42
- ▶ Sub-S Corporation
- ▶ Work performed world-wide
- ▶ ISO 9001:2008 Registered
- ▶ Member of the Better Business Bureau
- ▶ Financial standing: excellent

#### Owners:

- ▶ Timothy Stansfield, President
  - Over 25 years of experience
  - Entrepreneur of the Year – 1999
  - Professional Engineering Licenses: E-53914, E-35939, E-11968, E-24313, E-062-053475, E-077339-1
- ▶ Ronda Massey, Vice President
  - Over 20 years of experience
  - Professional Engineering License: E-62395

### Contact Information

- ▶ Timothy Stansfield, P.E., Ph.D., President
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- ▶ Website: [www.ieteng.com](http://www.ieteng.com)

### Differentiators

IET's goal in every engagement is to improve the client's bottom line performance

- ▶ Engineered process approach
- ▶ Ensuring a bottom-line solution
- ▶ Active listener with a team approach
- ▶ Committed to quality
- ▶ Competitive on cost and speed

### Company Designations

- ▶ CAGE: 1RYS2
- ▶ DUNS: 858529100
- ▶ GSA Contract: GS-02F-0240W
- ▶ Small Business
- ▶ NAICS CODES:
  - 541330 Engineering Services
  - 541420 Industrial Design Services
  - 541511 Custom Computer Programming Services
  - 541611 Administrative Management and General Management Consulting Services
  - 541614 Process, Physical Distribution and Logistics Consulting Services
  - 541618 Other Management Consulting
  - 611430 Professional and Management Development Training
- ▶ ISO 9001:2008 Registered
- ▶ VISA & MasterCard accepted



# IET, Inc. Capability Statement

IET engineers work onsite with our clients; all projects have IET senior management involvement, oversight and weekly reviews

- ▶ Trained and managed to ensure achievement
- ▶ Professional and experienced
- ▶ Engaged and committed to timely solution
- ▶ Have a “do whatever it takes” approach to any project
- ▶ Experienced and practical
- ▶ Honesty and integrity

We bring innovative solutions based on data and appropriate analytical tools from our toolkit

- ▶ Practical and realistically implementable
- ▶ Ensuring buy-in from solution owners
- ▶ Communicated throughout the value chain
- ▶ Backed-up by over twenty years of quality industrial engineering service experience

## Core Competencies

IET believes there is no such thing as a “stock” solution. Our engineering toolkit features diverse capabilities for *your situation*.

- ▶ Professional Industrial Engineering, a systematic approach to improvement
- ▶ Vital Healthcare Reformation<sup>®</sup>, a six step engineered approach to improvement
- ▶ Redesign of processes and procedures for cost reduction and/or greater throughput
- ▶ Analysis of high cost drivers
- ▶ Value analysis to address cost, quality & speed
- ▶ Data collection and analysis
- ▶ Custom software models
- ▶ Management consulting

## Past Performance

IET is a full service industrial engineering firm with a comprehensive range of capabilities in our toolkit from business process reengineering to layout analysis. IET’s project count by type of service includes:

Engineering Service	IET Project Count
Healthcare / Service Improvement	124
Facility Design	732
Labor Improvement	1,822
Asset Utilization Improvement	1,653
Material Handling Design	729
System Simulation	84
Capacity Planning	1,512
Strategic Planning	210
Lean / Six Sigma Training	48

For more information please visit our website at [www.ieteng.com](http://www.ieteng.com)

