



Road warriors drive down transportation costs.

IET engineers went on the road across the country to introduce client personnel to a new transportation management system, its benefits and how to use it.

The Customer

A company that manufactures a wide range of products such as residential furnishings, commercial fixturing and industrial materials.

The Challenge

As a company, the customer spends millions of dollars annually on outbound transportation and almost all of it was managed at the hundreds of small plants located across the country. No centralized system captured actual freight movements from one location to another, so the company was unable to negotiate volume discounts with regional and national carriers. To begin the process of controlling and reducing overall transportation costs, the corporate transportation group sought to implement a new, centralized transportation management system at all locations. One or more people at each location needed individual, face-to-face instruction on using the new system for Truckload, Inter-modal, and LTL freight shipments. The initiative's success depended on everyone understanding the benefits of the new system and knowing how to use it properly.

The Solutions

IET engineers provided the training support that was necessary to achieve a successful system implementation. Their industrial engineering background equipped them with an understanding of operations and systems, a combination that accelerated their learning curve. After just two weeks of intense preparation, one week in the classroom and one week in the field, each engineer was on the road with his or her own locations to train. Given the number of locations and follow-up visits, IET's support lasted up to 18 months.

iet

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How can IET help you?

Any way you need us to.

Productivity

Current production standards

Current production performance

Detailed reasons for variances

Detailed plan for improvement

Goal-setting, accountability

Capacity planning

Key capital resources

Direct and indirect labor

Salaries personnel

Facilities

New manufacturing

Detailed process map

Layout

Facilities

Labor

Support

Indirect labor design

Standards

Material handling

Supervision

Maintenance

Plan for improvement

Total value analysis

Make vs. buy

Site selection

Consolidation

Vertical integration

Horizontal integration